



REPUBLIC OF SERBIA
GOVERNMENT
GOVERNMENT AVIO SERVICE
No: 404-02-1/2015-05/8
Date: 06 October 2015
Belgrade

In compliance with Article 108, of the Public Procurement Law ("The Official Gazette of the Republic of Serbia", No. 124/12, 14/15 and 68/15) and the Report of Bid Evaluation Commission No. 404-02-28/2015-05/7 dated 06 October 2015, the following

DECISION ON CONTRACT AWARD

is made for the Public Procurement of services - Professional training/refresher courses for aviation personnel for aircraft LearJet 31A, as the most advantageous bid is selected Bid No. O – 04/2015 dated 30 September 2015, submitted by the Bidder **FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**. The contract for the Public procurement of the subject services will be concluded with the mentioned Bidder, pursuant to the accepted contract model.

This Decision will be published on the Public Procurement Portal and on the Internet page of the Procuring entity www.aviosluzba.gov.rs, within three days from the day this decision was made.

Explanation

By decision to initiate the Public procurement procedure No: 404-02-28/2015-05 dated 01 September 2015, the procedure of Contract award in open procedure has been conducted according to Article 32 of the Public Procurement Law.

I PUBLIC PROCUREMENT GENERAL DATA

- 1. Name of the Procuring Entity:** Government Avio Service
- 2. Address of the Procuring Entity:** 11070 Novi Beograd, Bulevar Mihajla Pupina 2
- 3. Public procurement number:** O- 04/2015.
- 4. Type of Contract award procedure:** open procedure.
- 5. Subject of Public procedure:** Procurement of services - Professional training/refresher courses for aviation personnel for aircraft Learjet 31A.
- 6. Data from Procurement Plan:** By Procurement Plan of the Government Avio-Service for the year 2015, No: 035-00-2/2015-01 from 08 January, 15 June 2015 and 27 July 2015, the Public Procurement of services of Professional training/refresher courses for aviation personnel for aircraft Learjet 31A is foreseen. Financial resources for the subject public Procurement are provided by the Law on Budget of the Republic of Serbia for year 2015 („Official Gazette of the Republic of Serbia, No. 142/14) – section 3, chapter 3.12 – Government Avio Service; Function

450; Economic classification 423 – Contracted Services, Sources for funding 01- Income from budget.

7. Estimated value of the public procurement: 5.000.000,00 dinars.

8. Deviations from the Public procurement plan: none.

9. Bidder's general data: full name of the Bidder: **FLIGHTSAFETY International**; abbreviated name of the Bidder: **FSI**; main office: **Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**; Identification number: 13-3916524; Bid No. O – 04/2015 dated 30 September 2015.

10. Rejected bids, reasons for bids' rejection and offered price of the subject bids: there are no rejected bids.

11. In case only one bid was submitted, the opinion of Commission concerning the reasons which caused the submission of only one bid and proposed measures which should be taken in order to provide competition within the procedure: the first reason for participation of just one bidder is the fact that in the Republic of Serbia there are no similar bidders, whilst there is only a limited number of bidders worldwide, i.e. training centers which provide services that are the subject of this public procurement; the other reason which further complicates the procedure is the fact that Procuring entity possesses ageing aircraft types, which generally operate very rarely or not at all. Consequently, aviation training centers providing professional training and courses for aviation personnel have little interest in maintaining training technical equipment (simulators, classrooms) for a limited number of candidates or only for us, nor to provide respective expensive licenses for that equipment and to engage qualified personnel – holders of all required certificates and licenses for training on aircraft types owned by the Procuring entity. As the result, the number of similar providers can vary, depending on actual bidder's estimation of profitability of investments in technical and personnel capacities and expected profit gained from the clients owning the aircraft with ageing technology. Due to aforementioned reasons, the number of Service providers is changed year over year.

12. Name of the Bidder who was awarded the contract: **FLIGHTSAFETY International**; abbreviated name of the Bidder: **FSI**; main office: **Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**; Identification number: 13-3916524; Bid No. O – 04/2015 dated 30 September 2015, timely submitted, proper and acceptable; offered price per user: **10,800 USD**, for three users: **32,400 USD** or **1.152.260,64 RSD** per user, **3.456.781,92 RSD** for three users, at the middle exchange rate of the National Bank of Serbia on the day of bid opening (middle exchange rate of USD 106,6908).

13. Criterion for selection of the most advantageous bid: the lowest offered price.

II PUBLIC PROCUREMENT PROCEDURE, BID EVALUATION AND RANKING

Pursuant to Article 32 and of the Law on Public Procurements, the Invitation for bid submission for the Public procurement of services – “Professional training/refresher courses for aviation personnel for aircraft LearJet 31A”, No. 404-02-28/2015-05/4, published on 03 September 2015 on the Public Procurement portal and the Internet page of the Procuring entity www.aviosluzba.gov.rs

Bid submission deadline, determined in the Invitation for bid submission, was 05 October 2015 until 12:00.

Bid opening procedure was conducted immediately upon the expiry of the bid submission deadline, i.e. on 05 October, 2015. Bid opening procedure started at 12.30 and terminated on the same day at 13:00.

Commission for Public Procurement has determined that one bid was delivered to the address of Procuring entity within foreseen deadline, i.e. timely. That is the bid of the Bidder:

Number of the bid at Procuring Entity's	Bidder's name	Date of receipt	Time of receipt
404-02-28/2015-05/5-I	FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371	05 October, 2015	10:00

There were no untimely received bids.

The authorized bidder's representative nor other persons were present at the bid opening. Therefore, the Minutes on bid opening No. 404-02-1282015-05/5, dated 05 October 2015, were submitted in accordance with Article 104, item 6 of the Law on Public Procurements.

On 05 October 2015, at 13:15, the Commission composed of members: Jovanka Perušinović, Bojan Matejić and Jelena Ognjanović, supported by Sofija Žmirić, English language translator, performed a detailed review and expert evaluation of the bid and established the following:

- that on 05 October 2015, at 10.00, the Bidder **FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**, submitted the Bid No. O – 04/2015 dated 30 September 2015 registered at the Procuring Entity's records under number: 404-02-28/2015-05/5-I.

Based on the review of the Bid and all forms and Annexes submitted together with the bid and bearing in mind mandatory conditions for participation in the public procurement procedure set forth in Article 75 of the Public Procurement Law, instructions how to prove the fulfillment of such conditions and instructions to the bidder how to compile the bid, described in detail within the Tender Documentation, the Commission has concluded that:

- the Bidder **FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371** delivered its Bid timely.
- the bid was submitted in a sealed envelope containing the mark that it is referred to the Public Procurement number O-04/2015 Procurement of services of Professional training/refresher courses for aviation personnel for aircraft Learjet 31A,
- the offered price is not higher of the PP estimated value,
- the bid does not contain arithmetic errors,
- all forms required by Tender documentation are regularly completed, signed and certified,
- he has proved that he is registered with a competent body (The Bidder submitted the **Certificate of Incorporation No: F 961011000227 dated 11 October 1996**),
- he has proved that he and his legal representative have not been convicted of a criminal act as a part of organized criminal organization, of a criminal act against commerce, environment protection, giving or accepting bribe, committing fraud (**Bidder submitted the Statement dated 30 September 2015**),
- he has proved that he had settled all due taxes and other public contributions in compliance with regulations of the USA (**the Bidder submitted the Approval issued by Treasury Department, Internal Revenue Service, Philadelphia dated 20 January 2015, by which it is certified that the Bidder is incorporated in accordance with the USA Laws and that he is registered in the USA for the purpose of taxation**),

- he has proved that he has a valid Certificate of the competent authority for the performance of the specific activities which are the subject of the Public procurement
- **(the Bidder submitted the Certificate dated 31 March 2014, issued by EASA, confirming that he is qualified for simulator training for the aircraft LearJet 31A).**

Bearing in mind the above mentioned, Commission established that the Bid No: O - 04/2015 of the Bidder **FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**, dated 30 September 2015 is in compliance with all conditions of the Public Procurement Law and tender documentation and therefore acceptable.

Upon expert evaluation of bids, by applying the criterion of the lowest offered price, Commission has executed the ranking of proper and acceptable bids:

No.	Bidder's name	Bid number	Offered price
1.	FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371	O – 04/2015 dated 30/ 09/2015	32.400 USD or 3.456.781,92 RSD

Pursuant to Article 108 of the Public Procurement Law and according to expert evaluation of the bid and performed ranking of the proper and acceptable bid by applying the criterion of the lowest offered price, Commission has proposed to the Procuring entity to make the decision on contract award and conclusion for the Public procurement – „professional training/refresher courses for aviation personnel for aircraft LearJet 31A“ with the Bidder **FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**, whose Bid number O – 04/2015, dated 30 September 2015, has been evaluated as proper, acceptable and timely submitted.

Pursuant to Article 108, paragraph 5 of the Public Procurement Law, the Procuring Entity is bound to publish the Decision on contract award on the Public Procurement Portal and on the Internet page of the Procuring entity www.avioslužba.gov.rs, within three days from the day of Decision.

The Decision was made according to the wording thereof.

LEGAL REMEDY: The time limit for submitting a request for protection of rights is 10 days from the day of receipt of decision.


 DIRECTOR
 Aneta Bulatović

Delivered to:

- **FLIGHTSAFETY International; Marine Air Terminal LaGuardia Airport Flushing New York USA 11371**